

7 Qualities to Instantly Boost Your Business Value

1. ORGANIZED

A joke with clients, "What one lacks in content knowledge, could be made up for with obedience and organization."

2. DISCIPLINED

There is nothing more liberating than a healthy dose of discipline.

3. ANALYTICAL

Better stated as curiosity. We come from different worlds into any situation. Be sincerely curious how everyone thinks.

4. FOCUSED

Success comes from applying focus to something other than yourself.

5. CREATIVE

There is more drama in corporate boardrooms than on any stage. Creative juices really flow when negotiating intense times.

6. REALISTIC

Give things a "GUT" check – Is it **G**ood, **U**seful, and **T**ue.

7. COMPASSIONATE

Have the client's back, with dignity and their liberty in mind.

